

## Job Description: Local B2B Outside Sales Consultant at Vizible Marketing Agency

Are you seeking a new sales position with unlimited earning potential in a thriving digital marketing industry? Or perhaps you're considering a career change into sales? At Vizible, we offer an incredible opportunity to earn uncapped commissions, residual commissions, AND a base salary!

Whether you have some sales experience or are new to the field, Vizible is committed to providing you best-in-class digital marketing products and services to **help local businesses grow and scale**.

### **Earnings Potential:**

Month 1 Successful Sales professionals earn between \$4,000 - \$6,000

**Year 1** Total On-Target Earnings: Approximately \$100,000, with the potential to earn more through uncapped commissions.

**Year 2** Total On-Target Earnings: Ranges from \$100,000 to \$160,000, plus the opportunity to earn even more through uncapped commissions and leadership promotion.

#### What You Will Be Responsible For:

Grow a book of business by empowering small businesses to thrive.

Become a digital marketing expert and trusted advisor.

Develop a consultative sales approach to foster long-term client relationships.

Engage with a diverse range of industries, ensuring each day is unique!

Enjoy a dynamic work environment while celebrating successes with your local team.

# Why Our Team Loves Working at Vizible:

Flexibility and a healthy work-life balance.

Clear career advancement paths in both leadership and sales.

Comprehensive training and ongoing support.

A collaborative work culture.

Partnership selling model.

Best-in-class digital marketing services.

Freedom to sell with your unique personality.

Commitment to community-focused initiatives.

Start-up with track record of successful businesses.

Our core values shape our business and contribute to our reputation as a leading provider of digital solutions and a company people enjoy being part of.

### Requirements to Succeed in This Role:

A tenacious attitude and refusal to lose.

Grit and relentless perseverance.

Self-starter with the ability to follow a proven, successful model.

Eagerness for ongoing learning and personal growth.

Quick-witted, adaptable, and strategic mindset.

Strong problem-solving skills and the ability to build relationships.

3-4 years of B2B Hunter Sales experience OR relevant experience.

If you're excited and ready to take the next step, we'd love to hear from you! Join a team of extraordinary individuals dedicated to enhancing communities across the country. Working with us means not only enjoying a fun and dynamic environment but also benefitting from competitive compensation, continuous training, incentives, and a generous benefits package.

Learn more about the Vizible culture and what makes us a great place to work!

Send your resume to: info@VizibleAgency.com